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January 15, 2004

#### **Via Electronic Filing**

Ms. Marlene H. Dortch, Secretary Federal Communications Commission 445 Twelfth Street, S.W., Room TW-B204 Washington, DC 20554

Re: Notice of Ex Parte Presentation: CC Docket Nos. 01-92 and WC Docket No. 02-

361.

Dear Ms. Dortch:

Yesterday, January 14, 2003, David Lawson of Sidley Austin Brown and Wood, Robert Quinn and I met with Lisa Zaina, senior Legal Advisor to Commissioner Jonathan Adelstein to discuss issues related to the aforementioned proceedings. During the course of those discussions, we explained AT&T's plans for IP telephony and urged the Commission not to impose the existing PSTN access charge scheme on VoIP as those regulations would be a disincentive to investment in this important new technology. During that discussion, we explained that issues related to universal service and access charge contribution to ILEC profits were better addressed holistically in the intercarrier reform proceeding rather than to import the competition distorting access charge regime into this new technology. We explained that the Commission's failure to act in a timely manner in that proceeding (which has been pending nearly three years) was placing undue pressure on the Commission to act in a very regulatory manner towards VoIP traffic. We also explained that the Commission must not provide disincentives to backbone providers that will deter them from the process of upgrading and investing to expand their IP capabilities. That investment will be necessary for the industry to provide a seamless conversion to an IP-based infrastructure that is transparent to end-users.

We urged the Commission to continue the de-regulatory policies that were established in 1998 and reaffirmed in the 2001 in the Commission's Inter Carrier Compensation NPRM. We reiterated the view that imposition of access charges on VoIP would be a disincentive for investment by backbone providers in IP architectures and thus slow investment in this key technology area (contrary to prior Commission policy). Finally we explained that providers of IP based services were, in fact, compensating all LECs for terminating that traffic pursuant to the interconnection provisions of the Act. Consequently, all LECs were recovering their respective costs plus a reasonable profit for terminating that traffic and that any claim that a carrier was not recovering its costs was an outright fabrication.

The positions expressed in the meeting for each of these areas were consistent with those contained in the Comments, Reply Comments and ex parte filings previously made in the aforementioned dockets. The attached document was used as an outline of these discussions.

Consistent with the Commission rules, I am filing one electronic copy of this notice and request that you place it in the record of the proceedings.

Sincerely,

Aty H. M.:

Attachment

cc: Lisa Zaina

# Services over IP Network Evolution

#### Hossein Eslambolchi

AT&T CTO & CIO and President - AT&T Global Networking Technology Services

Power of IP: Any Device to Any Device Over Any Access Cordless Telephone Phone Laptop VolP  $((3\beta))$ Router Cell Cable phone Phone Modem Connection Line **VoIP** Gateway Wifi IP Phone **PDA** DSL Modem IP Networks/Internet WiFi Access Point **DSL** ISP Line Gateway **PBX** Cable Modem Gateway Phone Desktop Line IP Softphone iPBX Telephone (Gateway) VolP Telephone **Custom Dialer PBX** 2

## Some Industry Trends

#### Data / voice distinction is blurring

- The Internet is increasingly being used for voice and data, including AT&T's phone-tophone IP telephony
- Many corporate packet networks run VoIP and TDM combinations
- LD and Local providers run VoIP for an increasing portion of total traffic
- Cable operators are offering VoIP and cable telephony services

#### Voice is becoming an application over IP networks

- The industry architecture for VoIP is to treat the voice packets and the signaling as applications on an IP network
- Innovative IP-based applications (call routing, integrated messaging, ...) are written for the IP network
- Phone numbers are going to be location independent
- Phone calls are going to be distance independent

#### Device functionality is converging

- Emergence of devices such as cell phones that are PDAs, SIP telephones that are also Java computing devices, WiFi handsets that are SIP endpoints
- Protocol conversion is happening directly in many CPE devices, not just "computers"

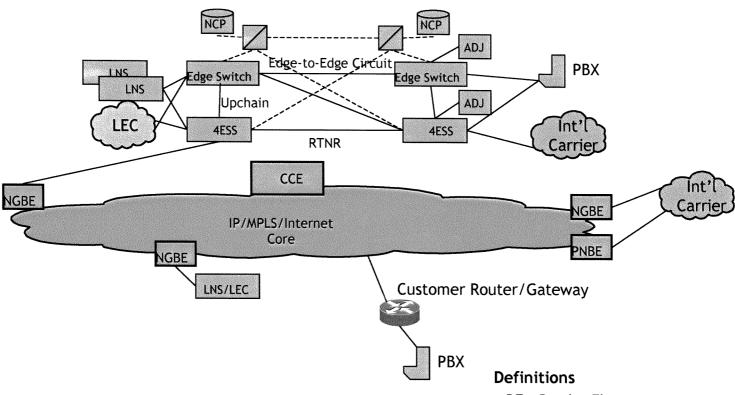
## It is quickly becoming difficult to discern what a "phone call" is in the traditional sense

## AT&T's Approach to VoIP

- Voice over IP The early days
  - · Learnings to improve reliability, operations and scalability
  - Network efficiency and availability of cost-based termination
  - Integrated access types
- Voice over IP Today's build-out
  - Infrastructure capital savings
  - Executing the build-out with equipment and systems on par with carrier-quality
  - Reach to native IP endpoints (cable, DSL, private line, VPN, IP-PBXs)
- Services over IP The Target: seeds planted for the industry's future
  - Value-added services based on direct IP connections to the network
  - A software-based platform for innovative third-party applications, devices and access types

AT&T is on a migration path to provide value-added services on a reduced cost infrastructure

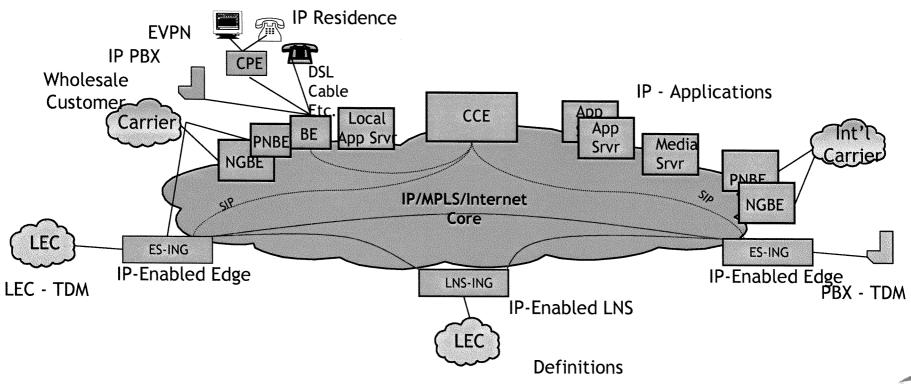
## VoIP - The Early Days



Advanced Voice Features Across TDM VoIP transport with hop-on/hop-off

- BE Border Element
- CCE Call Control Element
- ING Integrated Network Gateway
- NGBE Network Gateway Border Element
- PNBE Peer Network Border Element

## VoIP - Today's Build-out



Interconnect local, toll & international switches with IP Replace Adjuncts with Media Servers to reduce capex Interconnect private VPNs with public VoIP services

•BE - Border Flement

- •CCE Call Control Element
- •ING Integrated Network Gateway
- •NGBE Network Gateway Border Element
- •PNBE Peer Network Border Element

### Voice Transformation to IP

#### The AT&T Voice Network – Big shoes to fill

- 350M calls/day
- <100 Defects per Million</li>
- 10<sup>-5</sup> blocking
- 200 Toll switches; over 130 Local switches; 15 International gateways

#### Magnitude of Migration

- Approximately 525K T1s connected to the LD network
- Even more complicated than the industry shift to all-fiber networks and the digital conversion (due to VoIP protocol explosion)
- Huge investment in VoIP network, systems and migration tools

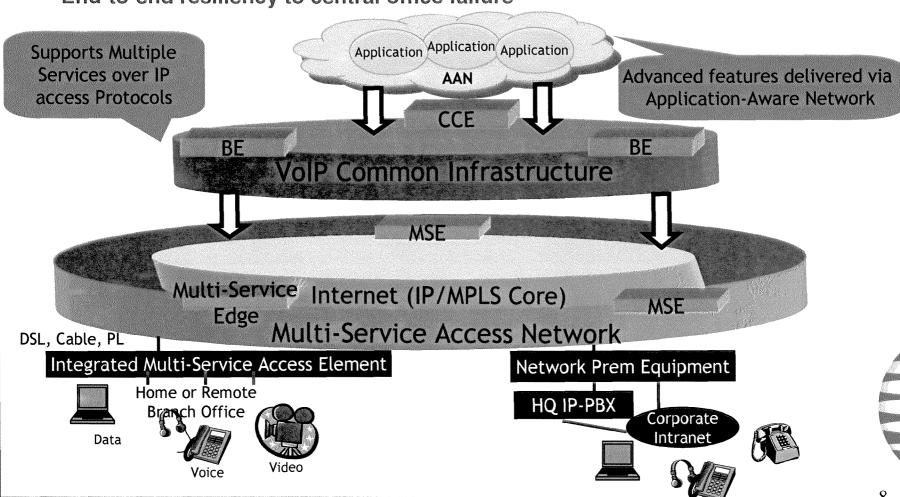
#### Industry perspective

- Little investment being made in circuit switching technology
- Investment in VoIP technologies and real-time, IP-based applications
- Intelligent endpoints (not just black telephones) are emerging

## AT&T is undergoing a massive transformation to VoIP =

## Services over IP – The Target

- Secure, integrated voice/data/video access
- Extension of premise intelligence to reduce operations cycle time
- Standard protocols & service creation environment → innovative applications in network
- End-to-end resiliency to central office failure



### AT&T's Commitment to VolP

- Expand Business and Launch Consumer VolP in selected markets in first quarter of 2004
- Data centers on each coast will provide access to top 100 markets in the country
- Great brand and experience in IP telephony
- Superior capabilities and functionality
  - Do Not Disturb

- Locate Me
- Personal ConferencingCall Log

## Take-Aways

- Data / voice distinction is already blurred:
  - The two will become completely indistinguishable in the future.
  - Voice increasingly is "just" an application carried over IP networks.
  - Device functionality (computer/telephone) is converging.
- FCC's de-regulatory policies towards VoIP enable capital to flow to begin the enormous task of integrating VoIP technology into carrier networks.
- Innovation and investment in VoIP are on the rise as the industry moves to an integrated IP platform.
  - AT&T undergoing a massive transformation of its Voice Network to IP.
- FCC should continue its deregulatory policies on VolP
  - To provide carriers the incentive to continue that evolution
  - To ensure continued investment growth throughout the industry